

HPS reports strong Q2 2025 performance, reaffirms full-year growth target

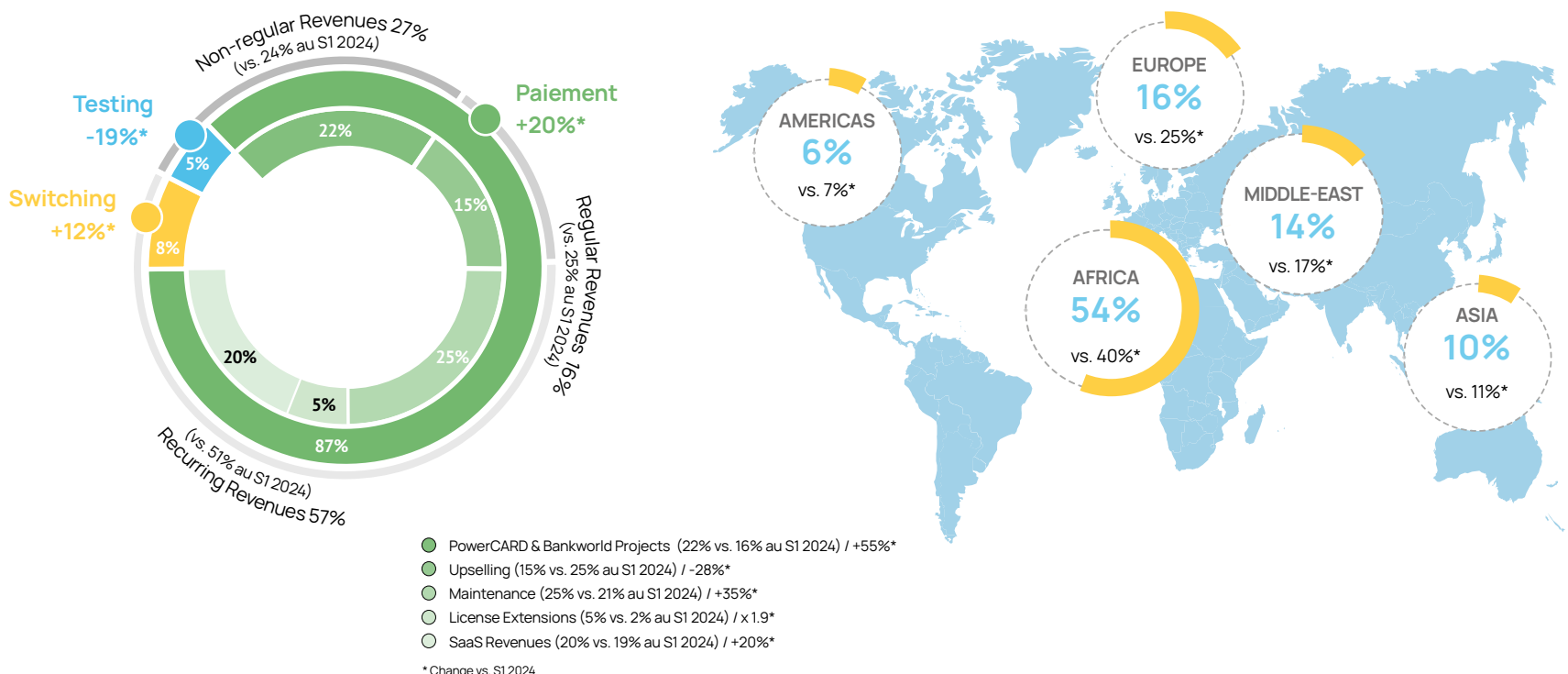
- ▶ Q2 2025 consolidated revenue growth of +22.5% (+3.7% pro forma), despite adverse foreign exchange effects related to the US dollar (-39 M MAD, i.e. -6.8% of revenue).
- ▶ Business momentum was driven by the continued ramp-up of the SaaS model, growth in Payments and Switching, and the contribution from CR2.
- ▶ The Group confirms its 2025 target: annual revenue growth above 20%.

Key Figures in M MAD

		PUBLISHED		PROFORMA	
		Q2 2024	CHANGE	Q2 2024 ²	CHANGE
CONSOLIDATED QUARTERLY INDICATORS IN M MAD ¹					
Revenues	Q2 2025	289	22.5%	342	3.7%
Of which recurring and regular revenues	247	210	17.8%	198	24.8%
Research & Development	36	46	-22.1%	46	-22.1%
CONSOLIDATED CUMULATIVE INDICATORS IN M MAD ¹					
Revenues	JUNE 2025	578	14.8%	727	-8.7%
Of which recurring and regular revenues	465	416	11.8%	466	-0.1%
Research & Development	70	81	-12.9%		
		JUNE 2025	DEC. 2024	CHANGE	
Debt ³	533	545	-2.1%		
Cash & cash equivalents	275	204	34.7%		
CUMULATIVE STATUTORY INDICATORS IN M MAD ¹					
Revenues	JUNE 2025	437	-16.9%		
		JUNE 2025	DEC. 2024	CHANGE	
Debt ³	528	545	-3.1%		

1. Indicators based on management reporting - 2. Proforma indicators (including CR2 Figures in 2024) - 3. Debt includes medium-term loans and leasing contracts (figures as of 06/30/2025 vs. 12/31/2024)

Revenues Breakdown by Activity and Geographic Area as of June 30, 2025



Business Review

Q2 2025: Accelerated growth and confirmation of 2025 growth guidance

- Consolidated revenue up +22.5% to 354 M MAD, despite a negative FX impact of -39 M MAD (-6.8%).
- Continued SaaS momentum: recurring and predictable revenue rose by +17.8% in the quarter, now representing 73% of H1 revenue.
- Robust growth in the Payments segment (+20.1% in H1), supported by PowerCARD & BankWorld projects and SaaS revenue.
- Sustained growth in Switching (+12.0% in H1), driven by service expansion and extended clients portfolio.
- Challenging context in Testing (-18.9%), although commercial prospects are encouraging
- Continued high level of R&D investments (70 MMAD in H1) to support CR2 integration and drive innovation.
- 2025 guidance confirmed: annual revenue growth above 20%.

Strong momentum despite SaaS transition and adverse FX effects

In Q2 2025, HPS generated consolidated revenue of 354 M MAD, up +22.5% compared to Q2 2024. For H1 2025, revenue totalled 663 MMAD, a year-on-year increase of +14.8%, or 21.6% at constant exchange rates.

Performance was impacted by two temporary technical effects:

- The ongoing transition to the SaaS model, which defers revenue recognition (as already seen in Q1),
- and the unfavorable evolution of the US dollar, which reduced revenue by 39 M MAD (-6.8% impact).

These impacts are temporary and do not affect the Group's underlying growth trajectory, supported by the ramp-up of SaaS contracts signed in 2023 and 2024, which will gradually begin to generate revenue from mid-2025 onwards.

Payments: accelerating growth driven by PowerCARD and SaaS Model

In H1 2025, the Payments business grew by +20.1%, driven by:

- strong momentum in PowerCARD & BankWorld projects (+55%),
- continued growth in maintenance revenue (+35%),
- the increase in SaaS fees (+20%),

- and a recovery in license revenue (x1.9).

This momentum reflects strong commercial performance and the increasing trust of financial institutions in HPS solutions.

Switching: sustained growth through expanded services and new participants

The Switching business grew by +12.0% in H1, reaching 48.5 M MAD. Key drivers include:

- the launch of value-added services, such as enabling Apple Pay and Google Pay in Morocco,
- the onboarding of new participants across card and mobile networks,
- and the technological migration of the Mobile Switch to a new infrastructure, enhancing resilience and performance.

Testing: temporary decline offset by positive indicators

The Testing activity contracted by -18.9% in H1, in a still-constrained market in France. However, several positive developments emerged:

- new contract wins in sectors such as training and energy,
- gradual resumption of projects with longstanding clients,
- and intensified prospecting efforts in new segments.

R&D Investments: strengthening the Group's innovation platform

In H1 2025, HPS invested 70 M MAD in R&D, a -12.9% decrease compared to 2024. This reflects a return to a normalised level after several years of intense investment to develop PowerCARD Version 4, which is now nearly complete.

R&D efforts are now focused on:

- the integration of BankWorld and PowerCARD, to leverage synergies from the CR2 acquisition,
- the ongoing functional enhancement of platforms,
- technological innovation (cloud, AI, cybersecurity),
- and regulatory anticipation across the Group's operating markets.

These investments are aligned with the Group's technology roadmap, ensuring the long-term sustainability of its competitive advantage.

Change in Scope of Consolidation

Compared to Q2 2024, the scope of consolidation as of June 30, 2025, was broadened to fully include CR2—following its 100% acquisition finalized in Q3 2024—and to incorporate HPS Australia, integrated as of Q1 2025.

Investments

In Q2 2025, HPS's investments were limited to recurring operational needs, mainly related to the regular acquisition and renewal of IT equipment.

Debt and Cash Position

As of 30 June 2025, HPS confirms the strength of its financial structure:

- Cash position increased by 34.7% at 275 M MAD vs. year-end 2024,
- Net debt declined by 2.1% over the same period, reaching 533 M MAD, a result of disciplined financial management amid strategic transformation and sustained investment.

2025 Outlook Confirmed

Driven by the expansion of its recurring revenue model, the integration of CR2, and the upcoming ramp-up of SaaS contracts, HPS reaffirms its 2025 guidance: annual revenue growth exceeding 20%.

The combination of CR2 synergies, geographic expansion (Africa, Europe, Asia, Americas), and the growth in SaaS backlog supports a trajectory of strong and sustainable value creation.

Warning

This press release contains forward-looking statements, such as predictions, estimates, and assumptions about future financial results, plans and objectives, future events, and performance metrics. Actual results and events may differ significantly from those projected herein. These assertions do not guarantee future performance and should be evaluated accordingly.

About HPS

HPS is a worldwide leading provider of payment solutions and services for issuers, acquirers, card processors, independent sales organisations (ISOs), retailers, mobile network operators (MNOs), and national & regional switches around the world. PowerCARD is HPS' comprehensive suite of solutions that covers the entire payment value chain by enabling innovative payments through its open platform that allows the processing of any transaction coming from any channel initiated by any means-of-payment. PowerCARD is used by more than 500 institutions in over 95 countries. HPS has been listed on the Casablanca Stock Exchange since 2006 and has offices located in major business centres (Africa, Europe, Asia, Middle East). For more information: www.hps-worldwide.com

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